

## Mobile



We provide a wide variety of mobile solutions, including group tariffs, mobile email, data and broadband.

As premier partners with both Vodafone and O2, we specialise in supplying the best products for our clients' needs.

## Network Services



Alternative Networks provides fixed-line, voice and line rental services through the leading UK networks, including BT Openreach, Cable & Wireless, Opal and Verizon. We ensure that tariffs are tailored to each organisation's needs, and that they can manage them effectively through our online reporting tool, Clarity™.

## Advanced Solutions



Our experience and expertise in phone systems and data networking solutions means that we can provide clients with advanced professional services. These range from simple broadband access to systems that allow organisations to run voice calls over data networks and link multiple sites.

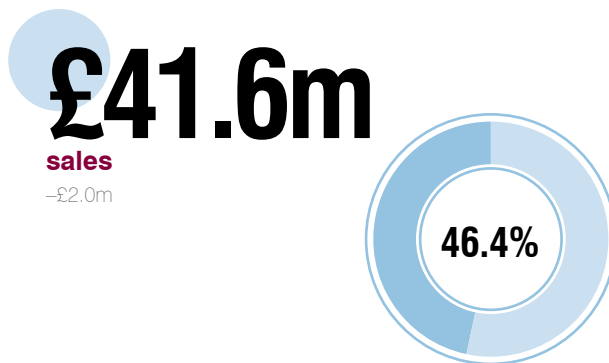
## How we add value

### EXPERT CONSULTANCY

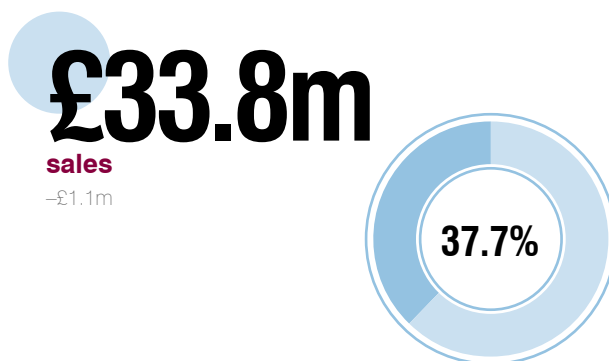
We use our technological, industry and regulatory expertise to help clients choose the best solution for their business. As an independent supplier, we are able to take a complete view of an organisation's needs and can offer impartial advice on a range of industry-leading operators.

We also work closely with such market-leading brands such as BlackBerry, Nokia, HTC and Windows Mobile to provide the very latest devices and products.

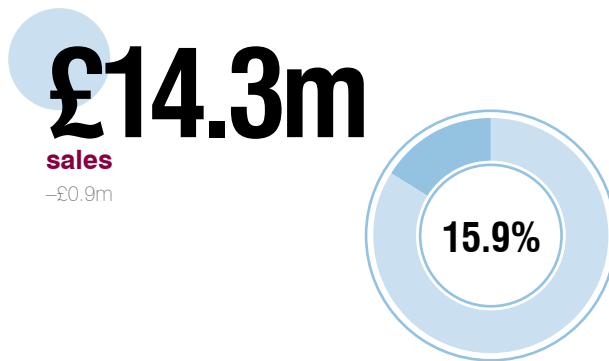
Such multiple vendor partnerships mean we are perfectly placed to deliver all the benefits of mobile communications.



Non-geographic number ranges also enable clients to route calls effectively, both in contact centre environments and for business continuity situations. We help businesses make the most of their calls, improving their operators' effectiveness and their clients' experience.



Alternative Networks holds some of the highest accreditation with the world's biggest suppliers, including platinum partner status with both Mitel and Avaya and close relationships with HP and Cisco.



#### SERVICE EXCELLENCE

From customising a solution and managing the installation, through to training and additional support, we offer a complete service package for our customers. Day-to-day enquiries are handled by our dedicated Client Support team, while Client Managers provide tailored, strategic advice.

#### COST SAVING

We help clients to use technology in smarter and more effective ways to help control their costs. Our significant buying power means that we can pass on competitive rates and can structure pricing to meet clients' needs. A single supplier solution also reduces administration time, lowers costs and simplifies telecoms management.

#### REPORTING AND BUSINESS INTELLIGENCE

Our exclusive online billing and management tool, Clarity™, helps clients to measure performance and analyse their costs and call traffic. Usage alerts can be set and Clarity can also be used to audit a client's telecoms estate. It places users right at the heart of their essential communications.